

## EXECUJET EUROPE

### Cambridge Airport FBO

ExecuJet Europe has been awarded the tender to manage Cambridge airport's FBO business. Effective 1st January 2012, ExecuJet Europe will take over the management of the former Marshall Business Aviation Fixed Based Operation (FBO). Cambridge Airport will be ExecuJet's ninth European FBO and its first full service FBO in the UK. ExecuJet obtained a UK Air Operator's Certificate (AOC) more than four years ago and currently manages over 10 aircraft based in the UK, with a total of 50 throughout Europe. Business aviation at Cambridge Airport has grown significantly over the last year with movements up by 15 percent and fuel sales up by 37 percent. ExecuJet's arrival will bring both a strong brand and extensive worldwide network to the airport, and airport management will be able to call on its vast experience next summer as Cambridge Airport operates 24/7 during the 2012 Olympics. "We see this step as an integral part of expanding our UK presence," says Cedric Migeon, Managing Director

ExecuJet Europe. "Cambridge provides an excellent access point to the extensive local industrial, technological and business communities. It is also an excellent alternative destination for London-based traffic, especially for travelers to and from the US as the airport location lies directly on the flight path that avoids London's busy airspace," he adds. "The facility also offers generous hangar space which is extremely scarce throughout the London region". Its new build state-of-the-art FBO was opened just 24 months ago and includes executive passenger lounges, boardroom facilities and dedicated crew facilities. Private airside vehicle access for executive cars facilitates easy access to business jets and helicopter charters. "The Marshall Business Aviation team will be migrated to the ExecuJet team," stresses Archie Garden Director of Cambridge Airport. "They will work with an experienced, well trained, international FBO team, who can share their knowledge and support FBO business expansion."



Cédric Migeon (left) and Archie Garden at the announcement at NBAA in Las Vegas